

Case Study: Close Credit Management

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At Close Credit Management we have helped our clients to get through the boom and bust eras of the last forty years and continue to sit at the forefront of the UK debt collection market.

We understand every business has a different collections requirement and our extensive experience has taught us that one size does not fit all. It is this level of commitment to understanding our customers that has led us over the years to develop niche service offerings for motor finance and secured lending providers, as well as retaining our focus on the commercial B2B collections market.

Offering a full Credit Management service, from Arrears Prevention and Collections right through to Legal Services and Consultancy, we are regarded as innovators within our field.

Based in Brightside, Sheffield, but offering full UK coverage via our office and field based teams, we employ over 170 experienced and dedicated staff with a wealth of knowledge in the design, development and implementation of effective collections solutions.

As part of the Close Brothers Banking Group, we are backed by a stable, large and independent financial organisation and demonstrate all the qualities you would expect from a division of the UK's most respected Merchant Bank.

Operating in Brightside, Sheffield has it's benefits; Sheffield is the UK's fifth largest city by population with a diverse multicultural society and two highly regarded universities. Additionally it is recognised that Sheffield has the highest retention rate of university leavers of any UK city.

Nick Shepherd, CEO says;

"Over our four decades of trading history, we have found Sheffield to be an excellent area from which to recruit capable and loyal individuals. On top of this, geographically we have excellent access to additional labour pools from the Rotherham, Barnsley, Doncaster and Chesterfield regions as we are well located with strong public transport links, rail networks and close proximity to the M1."



Nick Shepherd -
CEO of Close Credit Management

The official statistics regarding the potentially available labour pool from which Close Credit Management can recruit are as follows: Sheffield's Local Government (Sheffield.gov.uk) provides demographic statistics detailing a potential labour force of in excess of 300,000 between the ages of 20-64. The region currently has over 40,000 employees in finance and service related jobs and additionally there are over 55,000 students living within the city.